

# How we take care of you and your trucks:

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## TSC

The Toyota Service Concept is based on the TPS principle and is unique in the industry.

## Total lifetime support

Maintenance, repairs, backup with extra trucks, driver training and management information.

## Real-time information

Instant online access to updated information such as technical support, truck history, parts, truck availability and effective time & route planning.

## Exact fit

In terms of parts and people, with structured training and accreditation processes.

## Connectivity is the new norm

Smart truck telemetry with I\_Site from Toyota allows for two-way communication, driver management, geofencing, complete fleet control to improve safety, efficiency, battery life, and profitability.

## Sustainability

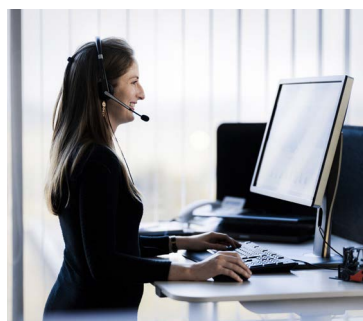
As a reliable, responsible and transparent partner for your operations, we have three main focus areas: maximise quality and customer safety, optimise opportunities for people to thrive and minimise environmental impact. In 2023, we earned a Platinum EcoVadis rating for a fourth consecutive year, meaning we belong to the top 1% of companies assessed by EcoVadis.

## We think customer first

We get to know our customers through surveys, sales discussions and service visits. We are always there for you, all over Europe.

## Your feedback makes a difference

Our quality survey, based on the Net Promoter Score (NPS), which measures customer satisfaction, is our most important tool to understand how you feel about our sales, service and rental performance. It gives our customers the opportunity to leave their honest feedback. Using your feedback, we aim to continuously improve our processes and customer experience in future service, sales or rental interactions.



For more information about:

- Toyota Production System (TPS)
- Toyota Service Concept (TSC)
- Finance and rental plans
- Service and parts programmes
- Smart truck technology
- I\_Site from Toyota fleet management
- Environment & sustainability policies

please ask your Toyota representative, or visit [www.toyota-forklifts.eu](http://www.toyota-forklifts.eu)

# Toyota Material Handling in Europe

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## **Total coverage**

The Toyota Material Handling network extends to over 30 countries in Europe with a big service network, containing more than 5750 service technicians.

## **Always local – with global support**

Wherever you are located in Europe, we are always close by, thanks to our extensive local coverage, but with the stability and backup of a worldwide organisation.

## **Made in Europe**

Over 95% of the trucks we sell, are built in our own European factories – all to TPS quality standards – and over 90% of the trucks sold are electrified. Available across Europe, our products are manufactured in France, Italy, and at one of the EU's first 'carbon-free' factories in Sweden. We employ over 3000 production staff throughout Europe and work with over 300 European suppliers.



**TOYOTA**

MATERIAL HANDLING

# Toyota Offer

Products, Services and Solutions



## How we plan your operation:

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### Advice

Your local sales contact functions as a business advisor for all material handling and logistics operations. Our sales representative will analyse your requirements, find efficient solutions and support your activities during the planning process and operational phases.

### Complete range

We offer a complete range of Toyota trucks: warehouse trucks, tow tractors, counterbalanced trucks and automated solutions.

### Financing

We also have several financial solutions, including finance lease and long-term rental programmes. Our quality approved used trucks are available at a competitive cost level. You can also plan ahead with short-term rental options to handle peak periods of activity.

### Digital solutions

We support you in digitalising your order flow and managing your truck fleet. You can explore our offer and order directly online or get in touch whenever you need help. Visit our website.

## How we build quality trucks:

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### TPS

The world-renowned Toyota Production System is a strong foundation for providing best quality in production.

### Kaizen

A process of continuous improvement, achieved by following a clear set of values. Our Net Promoter Score, a customer loyalty and satisfaction measurement, ensures continuous improvement in our operations.

### ISO 14001

All trucks are produced to these quality standards with minimum environmental impact.



BT LIFTER HAND PALLET TRUCK RANGE

BT LEVIO POWERED PALLET TRUCK RANGE



**L-SERIES**  
LHM075/100/200/230/300  
📏 0.75t/1t/2t/2.3t/3t



**L-SERIES**  
LHM230P  
📏 2.3t



**H-SERIES**  
HHM100/HHL100  
📏 1t  
🚗 0.8m



**S-SERIES**  
SHM080/SHL080  
📏 0.8t  
🚗 1.6m



**W-SERIES**  
LWE130  
📏 1.3t  
🚗 5.5 km/h



**W-SERIES**  
LW160  
📏 1.6t  
🚗 6 km/h



**W-SERIES**  
LWE140/160/180/200/250  
📏 1.4t/1.6t/1.8t/2.0t/2.5t  
🚗 6 km/h



**P-SERIES**  
LPE200/220/250  
📏 2t/2.2t/2.5t  
🚗 12.5 km/h

TOYOTA TRACTO TOWING TRACTOR RANGE

TOYOTA CARRIERS TOYOTA TRAIGO



**W-SERIES**  
TWE100N/100/150  
📏 1.0t/1.5t  
🚗 4.5 km/h



**N-SERIES**  
TSE100/150  
📏 1.0t/1.5t  
🚗 12 km/h



**S-SERIES**  
TSE300/500  
📏 3.0t/5.0t  
🚗 13.5 km/h



**SIMAI**  
TTE15/30/71/100  
📏 1.5t/3.0t/7.0t/10.0t  
🚗 18 km/h



**SIMAI**  
TE80/80IXB/152/252/301//501  
PE15.1/20.1  
📏 8.0t/15.0t/25.0t/30.0t/50.0t  
🚗 25 km/h  
Other platform truck types available



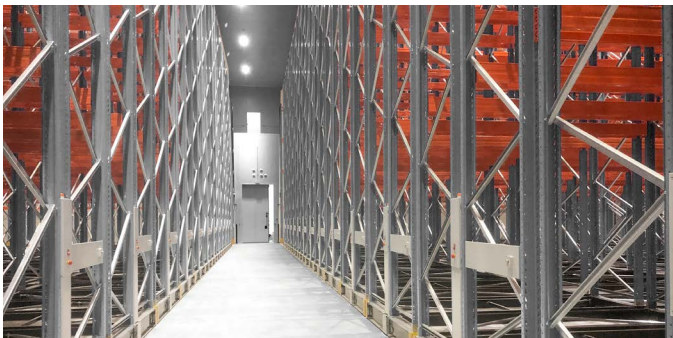
**HOST CARRIER**  
PORTAL TAXI CARRIER  
📏 1.2t  
Other carrier types available



**TRAIGO 24**  
8FBEST10/13/15  
📏 1.0t/1.25t/1.5t  
🔋 up to 1000 Ah



ADVANCED LOGISTICS SOLUTIONS

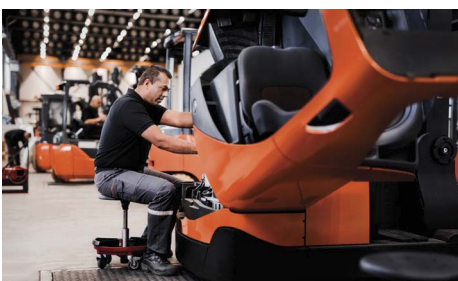


Racking



High-Density Storage

SERVICE KEEPING YOUR BUSINESS MOVING



The Toyota Service Concept (TSC)

You can choose from six different service packages to match your business needs:

- Safety Maintenance
- Preventive Maintenance
- Preventive Maintenance including Safety Inspection
- Preventive Maintenance+
- Preventive Maintenance+ including Safety Inspection
- Full Service

BT STAXIO POWERED STACKER TRUCK RANGE

BT REFLEX REACH TRUCK RANGE



S-SERIES  
LSI200

🚛 2t  
🚀 12.5km/h

W-SERIES  
HWE100/100S

🚛 1t  
🚛 2.0 m

W-SERIES  
SWE080L/100/120(L)(S)(XR)/140(L)(S)/145(L)/160(L)/SWE200(L)(D)

🚛 0.8t/1t/1.2t/1.4t/1.45t/1.6t/2.0t  
🚛 6.0 m

P-SERIES  
SPE120(L)(XR)(XRD)/140(L)(S)/160(L)/200(L)(D)(DN)

🚛 0.75t/1.2t/1.4t/1.6t/2.0t  
🚛 6.0 m

S-SERIES  
SSI200D/SSI160LN

🚛 2.0t/1.6t  
🚛 2.5 m/ 5.4 m

B-SERIES  
RRE120B/140B/160B

🚛 1.2t/1.4t/1.6t  
🚛 8.5 m

R-SERIES  
RRE140H/160H/180H/200H/250H

🚛 1.4t/1.6t/1.8t/2.0t/2.5t  
🚛 13 m

ELECTRIC COUNTERBALANCED TRUCK RANGE

TOYOTA TONERO ENGINE



TRAIGO 48

8FBEK16T/18T  
8FBE15T/16T/18T/20T

🚛 1.5t/1.6t/1.8t/2.0t  
🔋 up to 750 Ah

SAS

TRAIGO 48

8FBMK16T/20T  
8FBM16T/18T/20T

🚛 1.5t/1.6t/1.8t/2.0t  
🔋 up to 750 Ah

SAS

TRAIGO 80

8FBMT40/45/50  
9FBMK20/25/30T  
9FBM25/30/35T  
9FBH25/30T

🚛 2.0 t<sup>(1)</sup> / 2.5 t<sup>(1)</sup> / 3.0 t<sup>(1)</sup> / 3.5 t<sup>(1)</sup> / 4.0 t<sup>(2)</sup> / 4.5 t<sup>(2)</sup> / 4.99 t<sup>(2)</sup>  
🔋 up to 775<sup>(1)</sup> / 930<sup>(2)</sup> Ah

SAS

TRAIGO 80

9FBM60T/70T/80T/9FBH80T

🚛 6.0/7.0/8.0t  
🔋 up to 1240 Ah

SAS

TONERO

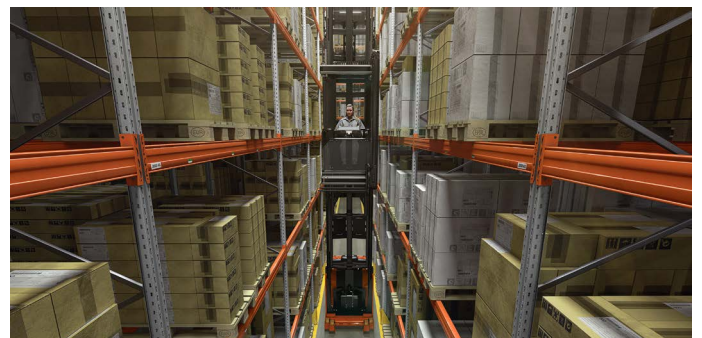
8FG/D F15/F18/KF20/F20/  
F25/F30/JF35

🚛 1.5t/1.75t/2.0t/  
2.5t/3.0t/3.5t  
🔋 Diesel (36/41kW)/  
LPG (38/42kW)

SAS



Logistics Automation



Navigation

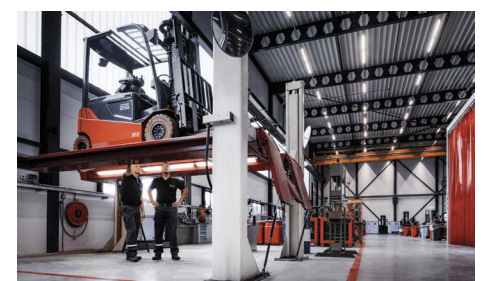
RENTAL THE TRUCK YOU NEED, WHEN YOU NEED IT

USED BUY WITH CONFIDENCE



From 1 day to 8 years: tailor-made solutions to manage and optimise your fleet come with a strong expertise and efficient customer support.

- Short-term Rental
- Long-term Rental
- Financial Solutions





**E-SERIES**  
RRE140HE/160HE/  
180HE/200HE/250HE  
1.4t/1.6t/1.8t/  
2.0t/2.5t  
13 m



**N-SERIES**  
RRE140HN/160HN  
1.4t/1.6t  
10 m



**O-SERIES**  
RRE160HR  
1.6t  
7.5 m



**N-SERIES**  
TSE100W  
1.0t  
3.0 m



**L-SERIES**  
OSE100(W)/120(P)/  
250(P)/180XP/200X  
1.0t/1.2t/1.8t/  
2.0t/2.5t  
1.75 - 2.8 m



**L-SERIES**  
OSE120CB  
1.2 t  
4.15 m



**M-SERIES**  
OME100/100W/100N/  
100NW  
1.0 t  
3.4 - 6.3 m

NE COUNTERBALANCED TRUCK RANGE

CONNECTED SMART TRUCKS WITH INTEGRATED TELEMATICS



**TONERO HST**  
8FG 15F/18F 8FG/D  
20F/25F/30F/J35F  
1.5t/1.75t/2.0t/  
2.5t/3.0t/3.5t  
Diesel (36kW)/  
LPG (38/42kW)



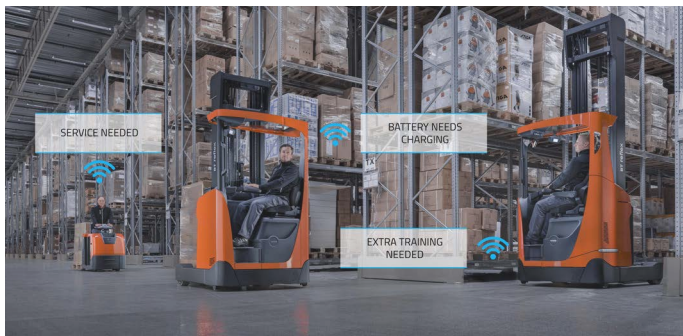
**TONERO**  
8FG/D 35N/40N/45N/50N  
3.5t/4.0t/4.5t/5.0t  
Diesel (55kW)/  
LPG (63kW)



**TONERO**  
8FG/D 60N/70N/80N  
6.0t/7.0t/8.0t  
Diesel (55kW)  
LPG (69kW)



Connected smart forklifts give you access to data showing what really happens in your operation. This can give you new insights about your fleet, helping you make smarter decisions. With the right I\_Site data package for your operation, you can turn truck information into concrete action, leading to greater safety, productivity, efficiency and cost savings.



Fleet Management



Operator Training

TOYOTA LEAN ACADEMY THE SOURCE OF LEAN THINKING

Approved Used Trucks – Quality is timeless

- Warranty Plan
- Exchange Plan
- Try-before-you-buy Plan

All Approved Used trucks are maintained by our service technicians using genuine parts throughout their lifetime. You can choose from a wide range to find the perfect solution for you, and in doing so, contribute to a sustainable circular economy.

The Toyota Production System is recognised worldwide for bringing a high level of quality and efficiency through the well-known concepts of lean thinking. Lean principles can be applied in all areas of business and particularly in logistics and manufacturing.

Toyota Material Handling has established a Lean Academy to develop the competencies across its organisation providing the means to be able to offer efficient processes and solutions to customers.



**H-SERIES**  
OME100H/120HW

1.0t/1.2t  
 12.1 m

**R-SERIES**  
VRE125/125SF/150

1.25t/1.5t  
 11.3 m

**A-SERIES**  
VCE100A/120A/125ASF/150A

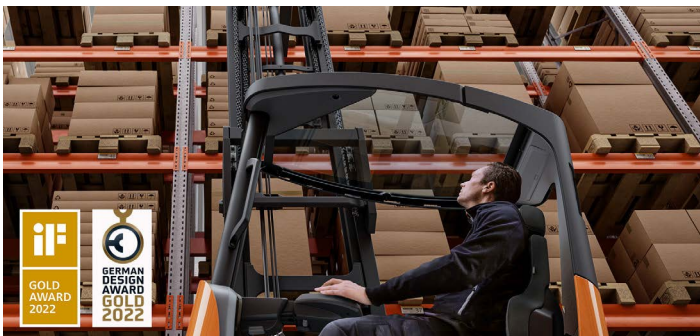
1t/1.2t/1.25t/1.5t  
 16.8 m

ENERGY SOLUTION UNIQUE APPROACH TO LI-ION



Lithium-ion batteries are safe, operator friendly and energy dense, delivering maximum power, regardless of how much charge is left. They are far more energy efficient and have a longer lifetime compared to lead-acid batteries, are maintenance free and don't need a separate charging room. They can be opportunity charged during breaks and have no emissions when using green electricity. Toyota's Li-ion batteries are assembled in-house according to our TPS and quality standards.

AWARDS



Awarded products and solutions

PARTS MAXIMISING MACHINE AVAILABILITY



Genuine Toyota parts are an exact fit for your truck and the best fit for your business thanks to their:

- availability,
- TPS assurance,
- being risk free.

# The Toyota Offer

Toyota Material Handling offers the expertise and reliability of the world's number one supplier in material handling. We try to make our products and services as efficient as possible with a high standard for quality. From the first BT hand pallet truck in 1948 and the first Toyota counterbalanced forklift truck in 1956 up to today, we constantly try to reinvent ourselves, evolve and answer to market needs.

## Passion for innovation

Sustainability is one of our key values. That is why we invest in research & development to lower our own consumption rates and emissions, and those of our customers. New, cleaner engines, are already included in our offer with Li-ion-power and fuel cell technology integrated in our range. We are always looking for the next solution and technology that can bring additional benefits to our customers. We include like-minded partners and start-ups to work on new initiatives with sustainability as key focus.

## Tailor-made products across the entire range

By using detailed site survey information and working closely with our customers, dedicated units within our production facilities are able to interpret the unique demands of each application. They design and deliver the optimal solution to improve working environments, load handling and processes.

## Logistics Automation

Toyota Material Handling can support you with automating your material handling processes. Whether it is in a warehouse or on a production site, we have a solution for your needs. With our step-by-step approach, we can easily identify what is necessary in logistics and supply chain operation. This can be one of our automated guided vehicles or a turnkey automation project with conveyors, AS/RS, sorters, ...

Our products and solutions enjoy a solid reputation in the industry with a record number of prestigious awards.

- Gold iF Design award 2022: BT Reflex E-series
- German Design award Gold 2022: BT Reflex E-series
- iF Design award 2022: Toyota Traigo80 2.5-3.5t
- iF Design award 2022: Ultralifter, pallet drone concept
- iF Design Award 2020: BT Levio LW160

